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Book Summary: The title of this book is Life Insurance Sales Ammo and it was written by Bill Greenback. This particular edition is in a Paperback format. This books publish date is Apr 11, 2006 and it has a suggested retail price of \$14.95. It was published by CreateSpace Independent Publishing Platform and has a total of 92 pages in the book.

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Ammo, but not a gun. I enjoyed this book, I learned responses to every objection imaginable, and how to peek interest in something as mundane as life insurance. The only thing I didn't like was that the book reads like a pick-up line or joke book. Simply a long list of things to say, but not actually a book like I was expecting it partially to be.

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